



PMA Insurance Group

Business Overview

PMA Insurance Group provides risk management solutions with a specialization in workers' compensation insurance and offers commercial property, auto, and liability products and services to clients throughout the US.

History

Since 1915, PMA has collaborated with clients working hand in hand to help them address their workers' compensation and risk management needs.

Products and Services

PMA offers a full array of property & casualty coverages supported by our superior services:

- Workers' Compensation
- Commercial Automobile
- Commercial Multi-Peril
- General Liability
- Commercial Property
- Inland Marine Insurance
- Umbrella Insurance
- International

PMA Service Commitment—*Our Differentiation*

- Right solution for the right client. We partner with each client to assess their challenges and opportunities and design a solution that best meets their unique needs.
- Unwavering customer focus. We offer a unique, high-touch client service experience through our network of local, full-service offices and dedicated service professionals.
- People and relationships. Every day, the employees of PMA Companies demonstrate our values in everything that they do. Our people consistently deliver exceptional service to our clients.

PMA Business Solutions

- Risk Management Services (RMS) for large clients.
- Specialty Markets Underwriting (SMU) for captives, groups and programs.
- Commercial Markets Underwriting (CMU) for mid-sized accounts.

PMA Client Satisfaction

We offer best-in-class risk management solutions and services because we care about our clients' results as if they were our own. In our latest independent survey, **96%** of PMA Companies clients gave us a "meet" or "exceed" service rating.

PMA Values

<i>Passion</i>	We accept nothing less than the optimum result.
<i>Accountability</i>	Deliver what we have promised.
<i>Execution</i>	We operate with disciplined execution, continually focusing on our goals.
<i>Professionalism</i>	We conduct ourselves as true professionals—business people who are respected.
<i>Teamwork</i>	We work together to achieve our goals.

Financial Strength

- PMA Capital Corporation (NASDAQ: PMACA) is the holding company for PMA Companies.
- Refer to www.pmacapital.com for our latest financials.